ATEA onboarding success

Get the full interactive view at https://bitwarden.com/resources/presentations/atea-onboarding-success/





ATEA onboarding playbook

4000+ employees. 7 countries. 88 offices. All on Bitwarden.



Smart choice

Determine must-have password management features



Pilot launch

Start with small user groups for training, feedback loops



Phased deployment

Strategize country-by-country progression



Centralized support

Create Q&A, service desk manuals



Block old habits

Disable browser-based password managers

