# Welcome to the Bitwarden partner program

Use this guide to get started with the Bitwarden partner program as a managed service provider.

Get the full interactive view at https://bitwarden.com/partner-success-welcome-guide/





# Bitwarden is your partner in password security

With	the	Ritwarden	partner prog	ram he	nefit from:
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- Priority customer support
- Dedicated account manager
- · Competitive pricing
- Pre-built learning content
- Marketing resources

# How to use this guide

This guide contains everything you need to know as a Bitwarden managed service provider including:

- Sell Bitwarden like a pro
- · Get started as an admin
- Get started with the Provider Portal
- Use the Bitwarden brand
- Additional learning resources

Bookmark and reference this guide at any time!

## Sell Bitwarden like pro

Begin your journey as a partner and learn how to position Bitwarden to your clients.

✓ Action itemExplore Bitwarden business offeringsBitwarden Products



⊘ Action item	Resource
Learn about the features offered in Bitwarden business plans	Tools and Features
Read about the Bitwarden commitment to security, privacy, and compliance	Compliance
Explore how Bitwarden addresses common security considerations	Security Perspectives

### Get started as an admin

Get started using Bitwarden for secure credential management as an administrator or power user.

	Resource
Get to know the Admin Console	Get Started with Bitwarden: Administrator
Read a quick overview of Bitwarden Password Manager	Password Manager Overview
If applicable, learn how to self-host Bitwarden	Self-host Checklist

# **Get with the Provider Portal**

The Provider Portal is your main resource for managing customers' Bitwarden Organizations at scale.

	Resource
Learn about the Provider Portal	Provider Portal Overview



⊘ Action item	Resource
Join a live MSP demo or watch an on-demand recording	MSP Bitwarden Events

### Use the Bitwarden brand

Leverage these resources to promote Bitwarden and share information with your clients.

	Resource
Promote Bitwarden to your clients	The Bitwarden Brand
Check out the Bitwarden blog for product updates, best practices, and industry news	The Bitwarden Blog
Explore free resources available to you	Bitwarden Resources
Contact your channel partner for a customized webinar as needed	Email: partnersupport@bitwarden.com

# **Additional learning resources**

Check out these short-form videos and resources to get quickly acquainted with Bitwarden, or send them to your clients!

	Resource
Get to know Bitwarden Password Manager	Get to know Password Manager
Get started with Bitwarden as a team member	Get Started with Bitwarden: Team Member



⊘ Action item	Resource
Become a Bitwarden power user	Bitwarden Power Users
Check out the Bitwarden product demo or share it with your customers!	Bitwarden Teams & Enterprise demo
Join an MSP Office Hour session	Bitwarden   Tuesday MSP Office Hours Bitwarden   Friday MSP Office Hours